



2017 ANNUAL REPORT



A Message from the President and Chair

This last year was intense, tumultuous and absorbing. Philanthropy New York members and staff were challenged to determine how to best support their institutions' missions while living in the midst of vast national policy changes and political acrimony. At PNY, our first goal is always to support our members' work, and this year provided many opportunities as our members reframed strategies or dug down even deeper into the ones they had already developed. For most, it was a year of questioning strategies and rethinking what can be most effective now. That was true for both our members and our staff.

Philanthropy New York is deeply committed to supporting new and relevant programs while continuing all of the myriad activities our members expect each and every year. So, on both macro and micro levels, there were exciting new challenges and opportunities to integrate the current conditions into our existing five-year strategic plan. The good news is that PNY staff managed to do just that—continuously integrate the unexpected into the work we do.

In past annual reports, we have described at great lengths the accomplishments of the year. In this report on 2017, we have pursued a different approach. We are limiting our reporting to one page for each of the areas outlined in our current strategic plan, along with our audited financial statements, membership roster and organizational leadership. This approach naturally leaves out details about the vast number of programs we presented, the countless issues we helped our members pursue and the individual anecdotes about how our members connect through Philanthropy New York that had been included in previous annual reports. If you'd like more information than appears in this report, please don't hesitate to contact us.

Members connect to and learn about our work in countless ways. But the ones that truly stick are the revelations that occur in personal conversations with staff, colleagues and others in our community. If there is any aspect of our work that you have ideas about—on topics outlined here or just on your mind—please talk to us or any Board member or staff of Philanthropy New York. We love talking with members, nonprofit partners and others about how to do our work more effectively.



Ronna D. Brown
President



Mike Pratt
Board Chair 2017-2019
President and Executive Director,
The Scherman Foundation

How this report is organized

We heard feedback from our members and other constituencies that they appreciate an easy-to-skim annual report that contains the basic facts on our accomplishments. This year, we've stripped it down to the absolute essentials.

Each of the next four pages highlights the accomplishments of 2017 related to one of the four goals of our [2017-2021 Strategic Plan](#). Philanthropy New York's goals are:

- Enhancing our successful network and cohort-based professional development opportunities that develop individual leadership skills
- Cultivating and catalyzing institutional leadership around public policy, advocacy and collaboration in the sector
- Supporting long-term organizational sustainability with a focus on enhancing member value
- Distilling and highlighting innovative sectoral practices that build a stronger philanthropic ecosystem

Then, as always, we list our members, provide our 2017 audited financial statements, and share information on our board and staff.



PROFESSIONAL
DEVELOPMENT,
NETWORK
BUILDING &
LEADERSHIP
SKILLS

Professional Networks

Supported 9 Professional Networks

Skills-Based Intensives

**Relaunched Essential Skills & Strategies,
Expanded PNY Core**

Focus on Next-Gen

**Cultivated new YLBC cohort,
Hired 3rd policy fellow**

Most Activities Ever

Presented 234 programs, events, and meetings

Details

In 2017, PNY increased the number and depth of relationships with partner networks to host a total of 234 programs, 121 occurring at our Philanthropy Center at 1500 Broadway. We live-streamed 20 of those programs and supported 37 webinars. Grantmakers for Effective Philanthropy, Exponent Philanthropy, Grantmakers Concerned with Immigrants and Refugees, Funders Committee for Civic Participation, National Center for Family Philanthropy and Peace and Security Funders Group were some of our most frequent partners. Of our 282 member organizations, 258 (91%) had staff or trustees participate directly in PNY programming.

PNY supported nine professional (peer-based) networks: CEO Roundtables, COO Roundtable, PACNET for assistants and coordinators, ComNetworkNY for communicators, Foundation Financial Managers Group, Foundation Administrators Network, Foundation Lawyers Network, International Grantmakers Network and Service for Impact for corporate members supporting employee engagement. PNY also successfully launched a “trustee salon” series.

We revamped and relaunched our annual Essential Skills and Strategies, a three-day intensive training aimed at program staff new to the field of philanthropy. This year, we invested considerable staff time into formulating a new intensive training program aimed at seasoned program staff who have been in the field of philanthropy for four to ten years, which will debut in the future.

PNY continues to invest in the next generation of philanthropic leaders, especially with our Public Policy Fellowship and the Young Leaders Breakfast Club. PNY brought on its third fellow in July, and helped its inaugural fellow identify a substantial professional opportunity in the policy field. Staff revised the recruitment and content for YLBC, and also launched its listserv and alumni group.

In 2017, we continued to refine and grow the “[PNY Core](#),” the increasingly cohesive set of skills-based programming that informs the governance, due-diligence and grantmaking practices of our members. PNY Core is presented as a sequenced, interrelated set of offerings, beginning with Philanthropy 101, and continuing with the Financial Series, Legal Series and Essential Skills and Strategies for Grantmakers (ESS). This set of programming is presented on an annual basis so that members can plan their learning needs over the course of the year.

Sector Advocacy

Adopted 3 new policy positions

Advocacy Training

Presented 2 intensive advocacy trainings

Issue Organizing

Supported 4 issue-based working groups

Policy Trends

**Continued growth of *New York PhilPost*
Provided extra support on 3 timely issues**

Details

Philanthropy New York took [three official positions](#) in 2017, on the Johnson Amendment, estate tax and tax code reforms that incentivize charitable giving, like the universal charitable deduction. The PNY Board also approved its first [Policy Slate](#), laying out a longer list of issues that we are tracking, along with basic action steps. This document was helpful as we reached out to New York's congressional delegation during Foundations on the Hill and communications during the Tax Bill process.

PNY presented two separate intensive advocacy trainings for members in 2017. The first, "Advocacy: A Compass for Today's Terrain" in the Spring, was a one-day training unifying many topics previously presented individually, such as legal boundaries for funders, advocacy as a funding strategy, managing board discussions and current trends affecting the sector. The second was a three-day training with the Advocacy Institute that provided a deep dive into the realities of how legislation actually moves forward in Albany and New York's City Hall.

With the help of our Public Policy Fellows, PNY managed issue-based working groups on education, health, gender equity and justice reform. We provide logistical support to eight other local issue-based groups. In 2017, PNY held a second convening of more than a dozen issue-based groups to foster collaboration.

PNY identifies trends through both special programming and the New York PhilPost. PNY's 38th Annual Meeting "The Power of Participation: Democracy Building Now" brought together extraordinary media and civic engagement leaders with over 200 philanthropic leaders, and informed additional programming over the course of the year, including the support of a budding funder group focused on the 2020 Census. We continued work that grew out of the 37th Annual Meeting on justice reform, holding a three-part program series and a summit of 100+ funders, organizers and government leaders.

The New York PhilPost is our primary method of spotlighting sector trends. Every business day, PNY identifies three or more member news stories and 30+ topical news stories on the philanthropic sector, corporate social responsibility, international grantmaking and 13 other topical areas. We add staff-written pieces on philanthropic trends (President's message) and policy issues (Policy Edition) and solicit dozens of Insights pieces from members and other thought leaders (63 last year). We also launched a new section on our site, PhilTV, to promote philanthropy video content. Our media informs our members, but also extends the voice of our members to external audiences, including national foundations, government officials, media and nonprofits.



ORGANIZATIONAL STABILITY & MEMBER VALUE

Fiscal Stewardship

Solidified our positive financial position

Diversifying Revenue

**Attracted general operating support,
curriculum sales, space rental fees**

Membership Value

**Provided member-only programming,
hosting options, job postings**

Details

Philanthropy New York's finances are strong and steady (see audited financial statements starting on page 11), with steady levels of support from membership dues and an extraordinarily consistent membership roster. Nonetheless, PNY's organizational budget relies heavily on those dues (74% of budget) and one major objective in our strategic plan has been to increase revenue diversity and financial stability, while at the same time enhancing member value.

PNY continues to manage its finances with great care and an eye toward future needs of membership. As directed by the Board of Directors, and in keeping with nonprofit best practices, PNY's reserve fund maintains six-months of operating expenses.

On diversifying revenue sources, PNY proceeded on several fronts in 2017. We revised our annual invoice to allow members to include general operating support in addition to dues, which produced a few donations. We licenced the curricula from one of the PNY Core series (Philanthropy 101). And we earned revenue on facilities rentals (from members on nights and weekends and from nonmembers at any time). It should be noted, however, that these three efforts combined produced less than 1% of our annual revenue. In 2017, PNY continued the strategy of generating revenues from non-members, such as program revenue and job postings. PNY's facilities are a major expense, one which we have made important progress in 2017 to stabilize with modest revenue streams for the long-term. Fiscal sponsorship income is our largest nonmember revenue source, producing 6% of our revenues in 2017.

On member value enhancements, one strategy focused on presenting exclusive programming available only to members—such as the Philanthropy 101 series, which tends to be over-subscribed and is now limited only to members. In 2017, PNY added an intensive, multi-day training module on building racial equity in organizations, which was available only to members. While many programs on PNY's events calendar or open to non-member funders for a \$150 fee, an increasing number of speical training programs, such as Essential Skills and Strategies, Young Leaders Breakfast Club and all of our peer networks, are available to only our members.

Several elements of PNY's commitment to increasing organizational stability are not readily quantifiable on an annual basis. These include staff retention and investments in staff development and benefits; and safeguarding our assets with prudent investment oversight and portfolio management.

INNOVATIVE
SECTORAL
PRACTICES
& STRONGER
PHILANTHOPIC
ECOSYSTEM

Spotlighting Trends

Produced 2 special series

Collaboration

Nurtured several long-term collaborations

Engaging Members

New ‘promising practices’ Strategy

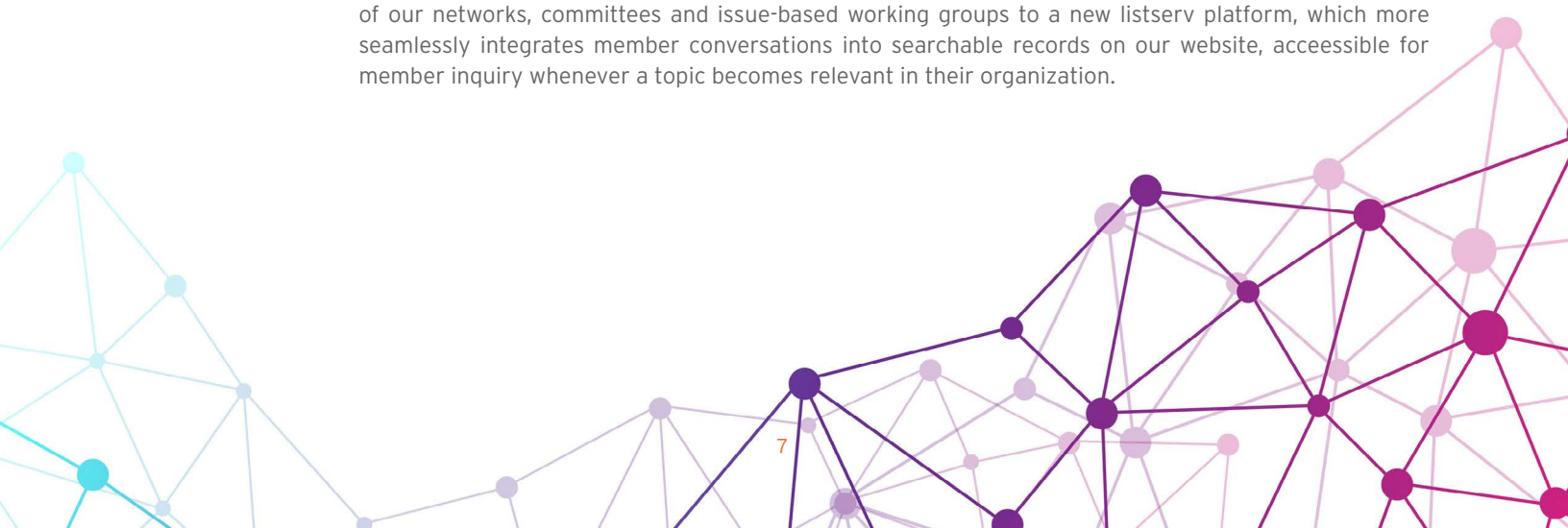
Details

Philanthropy New York’s objective of “distilling and highlighting innovative sectoral practices that build a stronger philanthropic ecosystem” is the newest addition to our organizational mandate, added to the new strategic plan period that started in 2017. This year, our primary strategies for advancing innovative sectoral practices remained the development of programs and communications that center promising sectoral practices.

One important PNY effort in this area centered on the racial equity training we developed. We partnered with Race Forward to create a six-month, peer cohort learning experience to present a day-long training and then four follow-up workshops designed to help foundation leaders gain the tools and resources necessary to work toward racial equity, in both internal and external organizational work. In 2017, we also completed a five-part series on impact investing and continued to cover the topic extensively in the New York PhilPost.

Responding to member concerns and unprecedented events in 2017, PNY forged a partnership with Grantmakers Concerned With Immigrants and Refugees, promoting its entire webinar series on the PNY events calendar, and working with GCIR to identify issues of particular relevance to our members. We worked closely with other long-term partners, including NYC Youth Funders, NYC Workforce Funders, Peace and Security Funders Group, Exponent Philanthropy and Grantmakers for Effective Organizations.

PNY invested in new platforms that will help us learn from—and transmit to—members the promising practices that are surfacing in the sector. We launched PhilTV in 2017 and have been soliciting member video content, and producing our own, that highlights new ideas in the sector. In 2017, we moved many of our networks, committees and issue-based working groups to a new listserv platform, which more seamlessly integrates member conversations into searchable records on our website, accessible for member inquiry whenever a topic becomes relevant in their organization.



Our 282 Members

1661 Foundation
42nd Street Development Corporation
A&A Fund
The Achelis and Bodman Foundations
Aetna Foundation
AIG
Alpern Family Foundation
Altman Foundation
American Express
Andrus Family Fund
Arabella Advisors
Arcus Foundation
Catherine & Joseph Aresty Foundation
Ascena Retail Group
ASPCA
The Atlantic Philanthropies
Lily Auchincloss Foundation
AXA Foundation
Bank of America Charitable Foundation
The Barker Welfare Foundation
The Bay and Paul Foundations
The David Berg Foundation
Bessemer Trust
The Morton K. and Jane Blaustein Foundation
Bloomberg LP
Bloomberg Philanthropies
BNY Mellon Foundation
Booth Ferris Foundation
The Samuel Bronfman Foundation
Brooklyn Community Foundation
The William C. Bullitt Foundation
The Bulova Stetson Fund
Florence V. Burden Foundation
The Burke Foundation
CA Technologies
The Louis Calder Foundation
Capital One Foundation
Carnegie Corporation of New York
Casey Family Programs
The Century Foundation
The Y.C. Ho/Helen and Michael Chiang Foundation
Child Care and Early Education Fund
Foundation for Child Development
Citi
Citi Foundation
Liz Claiborne and Art Ortenberg Foundation
Robert Sterling Clark Foundation
The Clark Foundation
The Edna McConnell Clark Foundation
Collegiate Church Corp.
The Commonwealth Fund
Con Edison
Conrad N. Hilton Foundation
Berthe M. Cote Foundation
The Covenant Foundation
Credit Suisse Americas Foundation
The Cricket Island Foundation
The Nathan Cummings Foundation
The Frances L. & Edwin L. Cummings Memorial Fund
The Dammann Fund
Daphne Foundation
Dara Major Philanthropy Consulting
Deutsche Bank Americas Foundation
Cleveland H. Dodge Foundation
Geraldine R. Dodge Foundation
Jean & Louis Dreyfus Foundation
Doris Duke Charitable Foundation
The Dyson Foundation
The Educational Foundation of America
The ELMA Philanthropies Services (U.S.)
The Elmezzi Foundation
EMPower - The Emerging Markets Foundation
The Endeavor Foundation
The Estée Lauder Companies
Eugene M. Lang Foundation
The Fertel Foundation
FJC
Ford Foundation
Fordham Street Foundation
Foundation for a Just Society
The Freeman-Harrison Family Foundation
Fund for the City of New York
Gap Foundation
Garcia Family Foundation
The Gerstner Family Foundation
Howard Gilman Foundation
Bernard F. and Alva B. Gimbel Foundation
The Joyce and Irving Goldman Family Foundation
Herman Goldman Foundation
Goldman Sachs
Edwin Gould Foundation
William T. Grant Foundation
Grassy Creek Foundation
William Caspar Graustein Memorial Fund
The Greenwall Foundation
The Guardian Life Insurance Company of America
Harry Frank Guggenheim Foundation
Stella and Charles Guttman Foundation
The John A. Hartford Foundation

The Merrill G. & Erita E. Hastings Foundation	A. L. Mailman Family Foundation
Dorothea Haus Ross Foundation	Markle Foundation
The Havens Relief Fund Society	Marsh & McLennan Companies
Edward W. Hazen Foundation	Mastercard Center for Inclusive Growth
William Randolph Hearst Foundation	The Mayday Fund
The Heckscher Foundation for Children	John P. & Anne Welsh McNulty Foundation
The Leona M. and Harry B. Helmsley Charitable Trust	Media Development Investment Fund
F.B. Heron Foundation	The Andrew W. Mellon Foundation
Hoffman Brothers Foundation	Mertz Gilmore Foundation
Hope for New York	MetLife Foundation
HSBC Bank USA, N.A.	Milbank Memorial Fund
The Charles Evans Hughes Memorial Foundation	Joan Mitchell Foundation
Mary J. Hutchins Foundation	Mitsubishi Corporation Foundation for the Americas
The Hyde and Watson Foundation	Mitsubishi UFJ Financial Group
IBM Corporation	Mizuho USA Foundation
Inherent Group, LLC	The Moody's Foundation
Ittleson Foundation	Moore Philanthropy
Jerome Foundation	Morgan Stanley
Jewish Foundation for Education of Women	Ms. Foundation for Women
Jewish Women's Foundation of New York	Musicians Foundation
Johnson & Johnson	National Grid
Johnson Family Foundation	Neuberger Berman
J.P. Morgan Private Bank Private Foundation Services	The New York Community Trust
The JPB Foundation	New York Foundation
JPMorgan Chase & Co.	New York Life Foundation
The J.M. Kaplan Fund	New York State Health Foundation
Kavelman Group Philanthropic Advisors	The New York Stem Cell Foundation
The Klarman Family Foundation	The New York Women's Foundation
The Esther A. & Joseph Klingenstein Fund	Newman's Own
Susan G. Komen Greater New York City	Stavros Niarchos Foundation
Korean American Community Foundation	Eric and Jane Nord Family Fund
The Emily Davie & Joseph S. Kornfeld Foundation	Norman Foundation
Samuel H. Kress Foundation	North Star Fund
The Albert Kunstadter Family Foundation	NoVo Foundation
The Jacob and Valeria Langeloth Foundation	Jessie Smith Noyes Foundation
Lavelle Fund for the Blind	The O'Grady Foundation
The LCU Fund for Women's Education	Ralph E. Ogden Foundation
The Frances Lear Foundation	Open Society Foundations
The Lester Fund	The Overbrook Foundation
Levitt Foundation	The Patrina Foundation
Leon Levy Foundation	The PCLB Foundation
The Lucius N. Littauer Foundation	Peter G. Peterson Foundation
Long Island Community Foundation	Pfizer
The Caroline M. Lowndes Foundation	Philanthropy Advisors
The Henry Luce Foundation	PIMCO Foundation
MAC AIDS Fund	The Pinkerton Foundation
Macquarie Group Foundation	Poses Family Foundation
Josiah Macy Jr. Foundation	Posner-Wallace Foundation
	Propel Capital

Proteus Fund
 The Prudential Foundation
 The Rauch Foundation
 Reader's Digest Partners for Sight Foundation
 Redlich Horwitz Foundation
 Renova USA
 Research to Prevent Blindness
 Charles H. Revson Foundation
 Fannie E. Rippel Foundation
 Rita Allen Foundation
 Irene Ritter Foundation
 Robertson Foundation
 Rockefeller Archive Center
 Rockefeller Brothers Fund
 Rockefeller Family Fund
 The Rockefeller Foundation
 The David Rockefeller Fund
 Rockefeller Philanthropy Advisors
 The Alfred & Jane Ross Foundation
 May and Samuel Rudin Family Foundation
 Russell Sage Foundation
 Salesforce.org
 The Fan Fox and Leslie R. Samuels Foundation
 The Sandy River Charitable Foundation
 SC Group
 The Scherman Foundation
 The Schott Foundation for Public Education
 SeaChange Capital Partners
 Sephardic Home for the Aged Foundation
 SIFMA Foundation
 Silicon Valley Community Foundation
 Sills Family Foundation
 Benedict Silverman Foundation
 Simons Center for Data Analysis
 The Simons Foundation
 The Sirius Fund
 Alfred P. Sloan Foundation
 Sony USA Foundation
 The Soros Economic Development Fund
 Paul and Daisy Soros Fellowships For New Americans
 The Spingold Foundation
 The Bernard and Anne Spitzer Charitable Trust
 Seth Sprague Educational & Charitable Foundation
 The Spunk Fund
 The Staten Island Foundation
 The Steinhardt Foundation for Jewish Life
 Stonewall Community Foundation
 Summer Fund II

Solon E. Summerfield Foundation
 Surdna Foundation
 The Taft Foundation
 TCC Group
 The Teagle Foundation
 Tides
 The Tiffany & Co. Foundation
 Tiger Foundation
 Time Warner
 Tinker Foundation
 Laurie M. Tisch Illumination Fund
 Toshiba America
 The Tow Foundation
 Trinity Wall Street Grants Program
 Isaac H. Tuttle Fund
 U.S. Trust
 UJA-Federation of New York
 Unbound Philanthropy
 Unitarian Universalist Veatch Program
 at Shelter Rock
 United Hospital Fund
 United Way of New York City
 Viacom
 Viking Global Foundation
 The Laura B. Vogler Foundation
 The Wallace Foundation
 John A. & Mary Clare Ward Family Foundation
 The Andy Warhol Foundation for the Visual Arts
 The Joseph LeRoy and Ann C. Warner Fund
 The Harry and Jeanette Weinberg Foundation
 Wells Fargo Private Bank
 Wellspring Advisors, LLC
 The Wenner-Gren Foundation
 The Westchester Community Foundation
 The Whiting Foundation
 The B. Robert Williamson Jr. Foundation
 Ralph C. Wilson, Jr. Foundation
 Zegar Family Foundation
 Zeldin Family Foundation

We also welcomed several new and returning members since January 2018

Arbor Brothers
 Episcopal Charities
 Groundswell Fund
 William Talbott Hillman Family Foundation
 Muse Family Foundation
 The Rudin Foundation
 Dan and Sheryl Tishman Family Foundation

Independent Auditor's Report

To the Board of Directors of
Philanthropy New York, Inc.

We have audited the accompanying financial statements of Philanthropy New York, Inc. (the "Organization") which comprise the statement of financial position as of December 31, 2017 and December 31, 2016 and the related statements of activities, functional expenses and cash flows for the years then ended and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement. An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Philanthropy New York, Inc. as of December 31, 2017 and December 31, 2016 and the results of its activities and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

February 27, 2018

Condon O'Meara McGinty & Donnelly LLP.

Certified Public Accountants

Statement of Financial Position
Assets

	December 31	
	2017	2016
Cash and cash equivalents		
Operating	\$ 1,157,790	\$ 1,237,019
Restricted	179,277	179,277
Fiscal sponsorships	306,708	170,392
Fund for 2025	129,763	112,134
Board designated for operations and future rent	515,000	445,000
Total cash and cash equivalents	2,288,538	2,143,822
Investments, at fair value	2,556,855	2,301,712
Investments, at fair value - Fund for 2025	2,684,520	2,921,781
Membership dues, grants and other receivables	53,700	86,500
Prepaid expenses	105,973	72,937
Property and equipment, net	1,864,383	2,213,246
Total assets	\$ 9,553,969	\$ 9,739,998

Liabilities and Net Assets

Liabilities

Accounts payable and accrued expenses	\$ 122,237	\$ 132,061
Unearned dues	75,050	82,700
Unearned management fees	71,813	47,071
Deferred lease	1,334,728	1,491,168

Total liabilities

1,603,828 1,753,000

Net assets

Unrestricted		
Operating	1,312,897	1,078,880
Board-designated reserve	1,382,052	1,308,077
Board-designated for operations	50,000	50,000
Board-designated for future rent	465,000	395,000
Total unrestricted	3,209,949	2,831,957

Temporarily restricted	4,740,192	5,155,041
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Total net assets

7,950,141 7,986,998

Total liabilities and net assets

\$ 9,553,969 \$ 9,739,998

See notes to Financial Statements.

Statement of Activities Year Ended December 31, 2017					
	Unrestricted				
	Operating	Board- Designated	Total	Temporarily Restricted	Total
Support and revenue					
Membership dues and grants					
Received in current year	\$ 1,325,565	\$ 70,000	\$ 1,395,565	\$ 779,435	\$ 2,175,000
Released from restrictions	844,715	-	844,715	(844,715)	-
Total membership dues and grants	2,170,280	70,000	2,240,280	(65,280)	2,175,000
Grants and contributions	34,950	-	34,950	1,890,720	1,925,670
Program fees	18,940	-	18,940	-	18,940
Interest	67,210	-	67,210	-	67,210
Investment return	40,646	-	40,646	-	40,646
Management fees	76,409	73,975	150,384	-	150,384
Annual meeting sponsorship	9,871	-	9,871	-	9,871
Other	4,350	-	4,350	-	4,350
Net assets released from restrictions	2,240,289	-	2,240,289	(2,240,289)	-
Total support and revenue	4,662,945	143,975	4,806,920	(414,849)	4,392,071
Expenses					
Program services					
Member services	831,850	-	831,850	-	831,850
Communications and public policy	672,060	-	672,060	-	672,060
Collaborative programs	631,500	-	631,500	-	631,500
Fiscal sponsorship	1,732,678	-	1,732,678	-	1,732,678
Total program services	3,868,088	-	3,868,088	-	3,868,088
Supporting services					
Management and general	639,833	-	639,833	-	639,833
Fund-raising	147,446	-	147,446	-	147,446
Total supporting services	787,279	-	787,279	-	787,279
Total expenses	4,655,367	-	4,655,367	-	4,655,367
Increase (decrease) in net assets from operating activities	7,578	143,975	151,553	(414,849)	(263,296)
Non-operating activities					
Unrealized gain on investments	226,439	-	226,439	-	226,439
Change in net assets	234,017	143,975	377,992	(414,849)	(36,857)
Net assets, beginning of year	1,078,880	1,753,077	2,831,957	5,155,041	7,986,998
Net assets, end of year	\$ 1,312,897	\$ 1,897,052	\$ 3,209,949	\$ 4,740,192	\$ 7,950,141

See notes to Financial Statements.

Statement of Activities Year Ended December 31, 2016					
	Unrestricted			Temporarily Restricted	Total
	Operating	Board- Designated	Total		
Support and revenue					
Membership dues and grants					
Received in current year	\$ 1,194,040	\$ 250,000	\$ 1,444,040	\$ 805,465	\$ 2,249,505
Released from restrictions	760,800	-	760,800	(760,800)	-
Total membership dues and grants	1,954,840	250,000	2,204,840	44,665	2,249,505
Grants and contributions	30,681	-	30,681	1,144,108	1,174,789
Program fees	20,383	-	20,383	-	20,383
Interest	63,336	-	63,336	-	63,336
Investment return	59,169	-	59,169	-	59,169
Management fees	76,162	53,833	129,995	-	129,995
Other	3,550	-	3,550	-	3,550
Net assets released from restrictions	2,530,345	-	2,530,345	(2,530,345)	-
Total support and revenue	4,738,466	303,833	5,042,299	(1,341,572)	3,700,727
Expenses					
Program services					
Member services	841,676	-	841,676	-	841,676
Communications and public policy	614,312	-	614,312	-	614,312
Collaborative programs	466,288	-	466,288	-	466,288
Fiscal sponsorship	2,096,033	-	2,096,033	-	2,096,033
Total program services	4,018,309	-	4,018,309	-	4,018,309
Supporting services					
Management and general	570,186	-	570,186	-	570,186
Fund-raising	138,736	-	138,736	-	138,736
Total supporting services	708,922	-	708,922	-	708,922
Total expenses	4,727,231	-	4,727,231	-	4,727,231
Increase (decrease) in net assets from operating activities	11,235	303,833	315,068	(1,341,572)	(1,026,504)
Non-operating activities					
Unrealized gain on investments	52,871	-	52,871	-	52,871
Change in net assets	64,106	303,833	367,939	(1,341,572)	(973,633)
Net assets, beginning of year	1,014,774	1,449,244	2,464,018	6,496,613	8,960,631
Net assets, end of year	\$ 1,078,880	\$ 1,753,077	\$ 2,831,957	\$ 5,155,041	\$ 7,986,998

See notes to Financial Statements.

Statement of Cash Flows

	Year Ended December 31	
	2017	2016
Cash flows from operating activities		
Change in net assets	\$ (36,857)	\$ (973,633)
Adjustment to reconcile change in net assets to net cash (used in) operating activities		
Depreciation and amortization	384,664	380,252
Change in deferred lease incentives	(156,440)	(147,469)
Change in unrealized appreciation of investments	(226,439)	(52,871)
Change in operating assets and liabilities		
Decrease in membership dues, grants and other receivables	32,800	36,150
Decrease in Fund for 2025 receivables	-	718,000
(Increase) in prepaid expenses	(33,036)	(22,363)
Increase (decrease) in accounts payable and accrued expenses	(9,824)	2,079
Increase (decrease) in unearned dues and management fees	17,092	(37,528)
Net cash (used in) operating activities	(28,040)	(97,383)
Cash flows from investing activities		
Purchases of capital expenditures	(35,801)	(23,139)
Purchases of investments	(2,859,166)	(3,504,426)
Proceeds from sales of investments	3,067,723	470,325
Net cash provided by (used in) investing activities	172,756	(3,057,240)
Change in cash and cash equivalents	144,716	(3,154,623)
Cash and cash equivalents, beginning of year	2,143,822	5,298,445
Cash and cash equivalents, end of year	\$2,288,538	\$2,143,822
Consists of:		
Operating	1,157,790	1,237,019
Restricted	179,277	179,277
Fiscal sponsorships	306,708	170,392
Fund for 2025	129,763	112,134
Board designated for operations and future rent	515,000	445,000
Total cash and cash equivalents	\$ 2,288,538	\$ 2,143,822

See notes to Financial Statements.

Statement of Functional Expenses
Year Ended December 31, 2017

	Program Services				
	Member Services	Communications and Public Policy	Collaborative Programs	Fiscal Sponsorship	Total Program Services
Personnel					
Salaries	\$ 290,688	\$ 312,344	\$ 337,971	\$ 50,780	\$ 991,783
Payroll taxes and employee benefits	74,807	80,380	86,975	13,068	255,230
Total personnel	365,495	392,724	424,946	63,848	1,247,013
Other					
Re-grants	-	-	-	-	-
Rent, net of amortization	82,417	31,699	38,038	6,340	158,494
Utilities	8,924	3,432	4,119	686	17,161
Real estate taxes	7,449	2,865	3,438	573	14,325
Postage, mailing and messenger	648	249	299	4,566	5,762
Printing and copying	919	999	424	9,208	11,550
Dues and subscriptions	20,503	7,886	9,463	7,077	44,929
Equipment rental and repair	5,535	2,129	2,555	426	10,645
Office related	11,329	5,100	5,229	3,403	25,061
Accounting and legal	2,886	1,110	1,332	222	5,550
Auditing	5,363	2,063	2,475	413	10,314
Staff travel and professional development	23,071	12,589	10,648	141,697	188,005
Meeting facilities and related	40,848	10,931	10,168	162,624	224,571
Typeset and design	1,074	413	496	83	2,066
Consulting	87,186	132,369	40,239	1,300,738	1,560,532
Telecommunications	8,799	4,192	4,061	15,177	32,229
Insurance	5,813	2,236	2,683	447	11,179
Other	3,572	1,374	1,648	3,610	10,204
Depreciation and amortization	150,019	57,700	69,239	11,540	288,498
Total	\$ 831,850	\$ 672,060	\$ 631,500	\$ 1,732,678	\$3,868,088

See notes to Financial Statements.

Statement of Functional Expenses
Year Ended December 31, 2017

	Supporting Services			2017 Total	2016 Total
	Management and General	Fundraising	Total Supporting Services		
Personnel					
Salaries	\$ 326,344	\$ 71,635	\$ 397,979	\$ 1,389,762	\$ 1,266,925
Payroll taxes and employee benefits	83,983	18,435	102,418	357,648	332,776
Total personnel	410,327	90,070	500,397	1,747,410	1,599,701
Other					
Re-grants	-	-	-	-	1,036,603
Rent, net of amortization	42,265	10,566	52,831	211,325	211,327
Utilities	4,576	1,144	5,720	22,881	19,756
Real estate taxes	3,820	955	4,775	19,100	-
Postage, mailing and messenger	332	83	415	6,177	4,200
Printing and copying	471	118	589	12,139	16,692
Dues and subscriptions	10,514	2,629	13,143	58,072	49,697
Equipment rental and repair	2,839	710	3,549	14,194	11,944
Office related	5,810	1,452	7,262	32,323	29,838
Accounting and legal	1,480	370	1,850	7,400	3,010
Auditing	2,750	688	3,438	13,752	13,400
Staff travel and professional development	11,831	2,958	14,789	202,794	88,825
Meeting facilities and related	11,298	2,825	14,123	238,694	56,874
Typeset and design	551	138	689	2,755	6,315
Consulting	44,711	11,178	55,889	1,616,421	1,150,143
Telecommunications	4,512	1,128	5,640	37,869	29,270
Insurance	2,981	745	3,726	14,905	10,321
Other	1,832	456	2,288	12,492	9,063
Depreciation and amortization	76,933	19,233	96,166	384,664	380,252
Total	\$ 639,833	\$ 147,446	\$ 787,279	\$ 4,655,367	\$ 4,727,231

See notes to Financial Statements.

Statement of Functional Expenses
Year Ended December 31, 2016

	Program Services				
	Member Services	Communications and Public Policy	Collaborative Programs	Fiscal Sponsorship	Total Program Services
Personnel					
Salaries	\$ 363,581	\$ 263,184	\$ 230,865	\$ 40,098	\$ 897,728
Payroll taxes and employee benefits	95,500	69,129	60,640	10,532	235,801
Total personnel	459,081	332,313	291,505	50,630	1,133,529
Other					
Re-grants	-	-	-	1,036,603	1,036,603
Rent, net of amortization	82,417	31,700	38,039	6,339	158,495
Utilities	7,705	2,963	3,556	593	14,817
Postage, mailing and messenger	1,082	446	499	1,478	3,505
Printing and copying	3,036	1,405	1,401	8,905	14,747
Dues and subscriptions	19,032	8,127	8,784	1,554	37,497
Equipment rental and repair	4,658	1,792	2,150	358	8,958
Office related	10,932	4,590	5,045	2,263	22,830
Accounting and legal	895	345	414	784	2,438
Auditing	5,226	2,010	2,412	402	10,050
Staff travel and professional development	12,306	9,678	5,680	53,271	80,935
Meeting facilities and related	11,268	14,631	5,201	18,550	49,650
Typeset and design	1,944	2,078	897	150	5,069
Consulting	58,709	139,393	25,296	891,613	1,115,011
Telecommunications	8,751	3,366	4,039	7,505	23,661
Insurance	4,025	1,549	1,858	310	7,742
Other	2,310	888	1,066	3,317	7,581
Depreciation and amortization	148,299	57,038	68,446	11,408	285,191
Total	\$ 841,676	\$ 614,312	\$ 466,288	\$ 2,096,033	\$ 4,018,309

See notes to Financial Statements.

Statement of Functional Expenses
Year Ended December 31, 2016

	Supporting Services			Total
	Management and General	Fundraising	Total Supporting Services	
Personnel				
Salaries	\$ 297,771	\$ 71,426	\$ 369,197	\$ 1,266,925
Payroll taxes and employee benefits	78,214	18,761	96,975	332,776
Total personnel	375,985	90,187	466,172	1,599,701
Other				
Re-grants	-	-	-	1,036,603
Rent, net of amortization	42,265	10,567	52,832	211,327
Utilities	3,951	988	4,939	19,756
Postage, mailing and messenger	555	140	695	4,200
Printing and copying	1,557	388	1,945	16,692
Dues and subscriptions	9,760	2,440	12,200	49,697
Equipment rental and repair	2,389	597	2,986	11,944
Office related	5,606	1,402	7,008	29,838
Accounting and legal	459	113	572	3,010
Auditing	2,680	670	3,350	13,400
Staff travel and professional development	6,312	1,578	7,890	88,825
Meeting facilities and related	5,778	1,446	7,224	56,874
Typeset and design	997	249	1,246	6,315
Consulting	28,106	7,026	35,132	1,150,143
Telecommunications	4,487	1,122	5,609	29,270
Insurance	2,064	515	2,579	10,321
Other	1,185	297	1,482	9,063
Depreciation and amortization	76,050	19,011	95,061	380,252
Total	\$ 570,186	\$ 138,736	\$ 708,922	\$ 4,727,231

See notes to Financial Statements.

Notes to Financial Statements, December 31, 2017

Note 1

Organization and significant accounting policies

Philanthropy New York, Inc. (the "Organization") is a not-for-profit organization incorporated under the laws of the State of New York. The Internal Revenue Service has determined that the Organization is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code (the "Code") and furthermore has been ruled not to be a private foundation under Section 509(a)(1) of the Code.

From 1979 to May of 2009, the Organization's name was New York Regional Association of Grantmakers, Inc. ("NYRAG"). The Organization is a membership organization of foundations, corporate giving programs and other philanthropies in the metropolitan region and beyond. The Organization supports the practice of effective philanthropy for the public good through educational activities, publications and communications. The Organization actively facilitates collaboration and information sharing and is a key provider of philanthropic knowledge in the region.

During 2017, the Organization continued in its role of fiscal sponsor for four collaborative programs in which some of its members are involved. The programs during 2017 were Asset Funders, the New York Blacks in Philanthropy Network, the Community Progress Makers Project and the Board Lead Partnership Project. During 2017, these programs added \$1,770,720 to restricted and unrestricted grant revenue and \$1,634,403 in expenses on the Organization's Statement of Activities. These programs are temporary in nature and require the support of an organization with a 501(c)(3) designation to carry out their fiscal functions. Because these programs are temporary in nature, they could create significant variances in the Organization's financial statements going forward.

The Organization reports gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

Cash equivalents consist of highly liquid investments with original maturities of 90 days or less and money market funds.

Investments are stated at fair value, which are based on publicly quoted market values with the resulting change in unrealized appreciation or depreciation included in investment return on the statement of activities.

Fair value measurements establish a hierarchy that prioritizes the inputs used to measure fair value into three broad levels. All of the Organization's investments are measured using Level 1 inputs, which are defined as quoted prices in active markets for identical assets or liabilities that the reporting entity has the ability to access at the measurement date.

Notes to Financial Statements (continued), December 31, 2017

Note 1

Organization and significant accounting policies (continued)

Property and equipment are recorded at cost. The Organization capitalizes additions to property and equipment for items that have a useful life greater than one year and are in excess of a nominal amount.

Depreciation of furniture and equipment is being provided for by the straight-line method over the estimated useful lives of the related assets. Leasehold improvements are amortized over the lesser of the life of the lease or estimated useful life.

The Organization's financial instruments that are potentially exposed to concentrations of credit risk consist primarily of cash, cash equivalents, investments and receivables. The Organization places its cash and cash equivalents with what it believes to be quality financial institutions. At times, balances may exceed federally insured limits. The Organization has not experienced any losses in such accounts. The Organization invests in mutual funds, certificates of deposit and bonds. The Organization's investments are exposed to various risks such as market volatility, liquidity, interest rate and credit. Due to the level of uncertainty related to changes in these risks, it is reasonably possible that these risks could materially affect the fair value of the investments reported on the statement of financial position as of December 31, 2017. The Organization's management monitors the collectibility of the receivables. The Organization believes no significant concentration of credit risk exists with respect to its cash, cash equivalents, investments and receivables.

Membership support is recognized when an organization commits to join or continue the Organization membership, generally indicated by its dues payment. Membership dues are recognized as revenue over the applicable membership period. Membership dues receivable are reported at their outstanding unpaid balances. The Organization estimates that, based upon historical bad debts, no allowance for doubtful amounts is needed.

Advertising and promotional costs are charged to operations when incurred.

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires the use of estimates by management. Actual results could differ from these estimates.

The Organization has evaluated events and transactions for potential recognition or disclosure through February 27, 2018, which is the date the financial statements were available to be issued.

Notes to Financial Statements (continued), December 31, 2017

Note 2

Membership

As of December 31, 2017, the Organization has 282 members and as of December 31, 2016, the Organization had 281 members.

During 2014, the Organization received a dues commitment from one of its members totaling \$200,000. The remaining commitment at December 31, 2017 is \$40,000.

Note 3

Investments at Fair Value

The Organization's investments, which are valued based on public market quotations, consist of the following as of December 31, 2017 and 2016:

	Fair Value	
	2017	2016
Equity and income mutual fund	\$1,911,956	\$1,662,681
Bond portfolio	589,908	-
Money market fund	-	584,342
Certificate of deposit - 60 months	54,991	54,689
Sub-total	2,556,855	2,301,712
Bond portfolio - Fund for 2025	2,684,520	2,921,781
Total	\$5,241,375	\$5,223,493

In 2016, the Board voted to create a laddered bond portfolio of investments for the restricted Fund for 2025 funds that will be released over the next nine years. After a competitive process, the Board retained an investment manager for that portfolio. In 2017, the Finance Committee hired an investment advisor to advise the Organization on the prudent investment of its other unrestricted assets. Following careful deliberation of the advisor's proposal, the Finance Committee recommended re-investing certain of the Organization's investments in funds that align with the standards set by the Board in the Organization's Investment Policy Statement. The Executive Committee reviewed the Finance Committee's recommendations on July 11, 2017 and approved the transfer of the investments into a new balanced account of mutual funds and bonds. Funds were transferred and invested into the new account at the beginning of September 2017.

Notes to Financial Statements (continued), December 31, 2017

Note 4

Property and Equipment, Net

Property and equipment, net, at cost, consist of the following as of December 31, 2017 and 2016:

	2017	2016	Depreciation/ Amortization Period
Furniture and fixtures	\$1,082,438	\$1,046,637	3-10 years
Office equipment and computers	52,590	52,590	10 years
Leasehold improvements	1,761,451	1,761,451	5-10 years
	2,896,479	2,860,678	
Less accumulated depreciation and amortization	(1,032,096)	(647,432)	
	\$1,864,383	\$2,213,246	

Note 5

Board Designated**Board-designated reserve**

In April 2009, the Board of Directors adopted a policy directing the Organization to maintain a reserve of unrestricted net assets that will provide cash flow security in the event of a temporary shortfall; accommodate unusual or unforeseen emergency cash requirements or temporarily seed projects in anticipation of grant or special supporting funds. This amount is equivalent to 6 months of operating expenses.

In the event that the Organization needs to use reserve funds, management will alert the Finance and Executive Committees prior to withdrawing funds from the reserve; inform these Committees of the basis of the need and proposed timeframe to replenish the reserve and request the approval of the Executive Committee for the amount and use of the reserve funds.

As of December 31, 2017 and December 31, 2016 the reserve is \$1,382,052 and \$1,308,077, respectively.

As of December 31, 2015, the board designated \$145,000 to be reserved for future rent payment and during December 2016 the board reserved an additional \$250,000. During December 2017, the Board approved to increase the reserve by \$70,000, which was funded through membership dues and grants. This will bring the total board designated for future rent to \$465,000.

Board-designated for operations

The Board of Directors approved the use of \$50,000 from the net operating income from 2015 for use in the Organization's operations in 2018.

Notes to Financial Statements (continued), December 31, 2017

Note 6

Temporarily Restricted Net Assets

The transactions in the temporarily restricted net assets during the year ended December 31, 2017 were as follows:

	Balance at December 31, 2016	Additions	Net Assets Released from Restrictions	Balance at December 31, 2017
Membership support	883,965	779,435	(844,715)	818,685
Educational Reform Review	15,857	-	(15,857)	-
Human Services Council Summit	30,650	-	(30,650)	-
Financial Series	10,000	-	(10,000)	-
General Operating Support 2017 Grant	40,000	80,000	(40,000)	80,000
Educational Working Group	34,947	-	(34,947)	-
Board Chair Recognition Gift	-	20,000	-	20,000
Fund for 2025	3,969,230	20,000	(474,431)	3,514,799
Total	4,984,649	899,435	(1,450,600)	4,433,484
Fiscal Sponsor Projects				
Asset Funders Network	168,923	1,415,820	(1,285,904)	298,839
New York Blacks in Philanthropy	1,469	-	-	1,469
Board Lead Partnership	-	36,400	(30,000)	6,400
Community Progress Makers	-	318,500	(318,500)	-
Total Fiscal Sponsor Projects	170,392	1,770,720	(1,634,404)	306,708
Total	\$ 5,155,041	\$ 2,670,155	\$ (3,085,004)	\$ 4,740,192

Notes to Financial Statements (continued), December 31, 2017

Note 7

Retirement Plan

The Organization maintains a qualified defined contribution 403(b) retirement plan providing annuity retirement coverage for all eligible employees. Employer contributions totaled up to 13% of each participant's annual compensation for employees who have been with the Organization for more than one year. Employer contributions during the years ended December 31, 2017 and December 31, 2016 amounted to \$150,195 and \$121,586, respectively.

Note 8

Commitments

During September 2014, the Organization entered into a 125 month lease agreement for new office space. The lease commencement date was June 22, 2015 and the Organization received rent abatement equal to 5 months of base rent. The Organization was required to provide a letter of credit for the security deposit equal to 6 months' rent or \$179,277, which is included in the Statement of Financial Position as restricted cash. The lease provides for additional payments for real estate taxes and operating expenses. In connection with the new lease agreement, the landlord incurred build-out costs on behalf of the Organization totaling \$1,587,695 which is included in the deferred lease account and is being amortized over the life of the lease.

Minimum future obligations under the lease, exclusive of required payments of real estate taxes and operating expenses are included below:

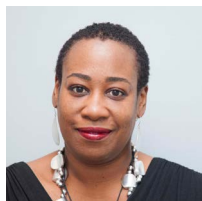
Year Ending December 31	Rent
2018	376,959
2019	386,383
2020	396,961
2021	440,115
2022	451,117
2023	462,395
2024	473,955
2025	432,646

Board of Directors

Officers



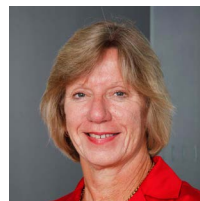
Mike Pratt
Chair
President & Executive Director,
The Scherman
Foundation



Yvonne Moore
Vice Chair
Principal Advisor,
Moore Philanthropy



Jane B. O'Connell
Vice Chair
President, Altman
Foundation



Geraldine F. Watson
Treasurer
Vice President for
Finance & Operations,
Rockefeller Brothers
Fund



Kyung Yoon
Secretary
Executive Director,
Korean American
Community
Foundation

Members



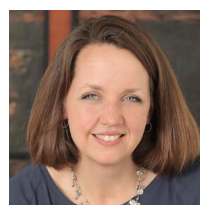
**Diahann
Billings-Burford**
Executive Director,
Cultural Investments,
Time Warner Inc.



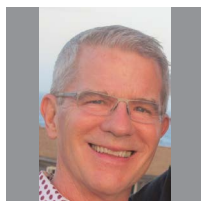
Charles Buice
President, Tiger
Foundation



Eric Eckholdt
Executive
Director, Credit
Suisse Americas
Foundation



Pamela Foster
Chief Operating
Officer, Co-Impact



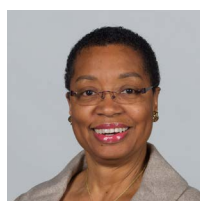
Stephen Foster
President and CEO,
The Overbrook
Foundation



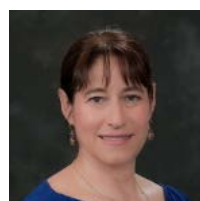
**Yancy Rubén
Garrido**
Senior Program
Officer, The Clark
Foundation



Jeanne Haws
Chief Operating
Officer, Wellspring
Philanthropic Fund



Jacqueline Jones
President and CEO,
Foundation for Child
Development



Paula Luff
Director of
Sustainability
and Impact,
Inherent Group



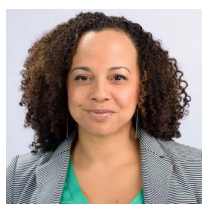
Ken Monteiro
General Counsel
and Vice President,
Ford Foundation



Ana Oliveira
President & CEO,
The New York
Women's Foundation



Susan Olivo
Executive Director,
Reader's Digest
Partners for Sight
Foundation



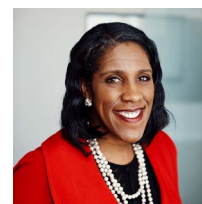
Leticia Peguero
Executive Director,
Andrus Family Fund



David Sandman
President and CEO,
New York State
Health Foundation



Patricia Swann
Senior Program
Officer, The New
York Community
Trust



Teresa Younger
President and CEO,
Ms. Foundation for
Women

Staff

Executive Office



Ronna Brown
President



Kathryn O'Neal-Dunham
Chief Operating Officer



Leah Gervais
Executive Coordinator

Administration & Finance



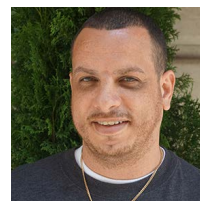
Hajrina Shehu
Director



Ramona Gadsden
Administrative Associate



Daisy Martinez
Office Manager



Angel Melendez
Guest Relations Associate

Learning Services



Yi-Ching Lin
Director

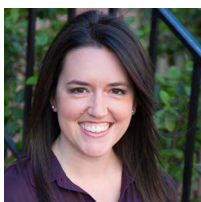


Jordan Joseph
Manager



Nora Cusanelli
Hunter College Public Service Scholar

Member Services



Kristen M. Ruff
Senior Vice President

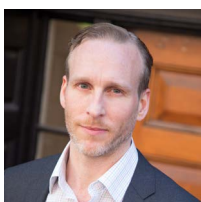


Allyson Goldhagen
Assistant Director

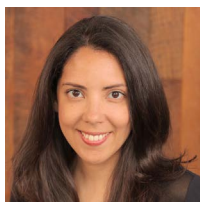


Thalia Carroll-Cachimuel
Membership & Learning Services Coordinator

Public Policy & Communications



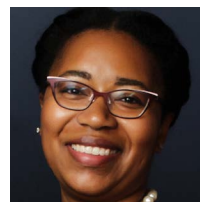
Michael Hamill Remaley
Senior Vice President



Vanessa Castro
Director of Communications



Shiza Pasha
Public Policy Fellow



Jo Christine Miles
Public Policy Fellow



Ysabel Yates
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