PHILANTHROPY NEW YORK, INC.

Financial Statements for years ended December 31, 2023 and December 31, 2022

Independent Auditor's Report

To the Board of Directors of Philanthropy New York, Inc.

Opinion

We have audited the accompanying financial statements of Philanthropy New York, Inc. (the "Organization"), which comprise the statement of financial position as of December 31, 2023 and December 31, 2022, and the related statements of activities, cash flows and functional expenses for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Organization as of December 31, 2023 and December 31, 2022, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Organization and to meet our other ethical responsibilities in accordance with the relevant requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements, as a whole, are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management as well as evaluate the overall presentation of the financial statements.
- Conclude whether in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

2

PHILANTHROPY NEW YORK, INC.

Statement of Financial Position

Assets

	Decem	ber 31
	2023	2022
Cash and cash equivalents		
Operating	\$ 1,143,568	\$ 1,907,194
Restricted	179,277	179,277
Fiscal sponsorships	1,032,601	1,255,479
Fund for 2025	94,546	44,573
Board designated for operations and future rent	988,000	1,013,000
Total cash and cash equivalents	3,437,992	4,399,523
Investments, at fair value	3,601,130	3,100,585
Investments, at fair value – Fund for 2025	1,422,129	1,596,176
Prepaid expenses	42,150	47,106
ROU Assets – operating leases, net	2,131,701	2,229,508
Property and equipment, at cost, net	141,762	235,815
Total assets	<u>\$10,776,864</u>	<u>\$11,608,713</u>

Liabilities and Net Assets

Liabilities Accounts payable and accrued expenses Unearned dues and management fees Operating lease payable, net	\$ 163,206 130,869 2,420,357	\$ 137,739 133,620 2,895,989
Total liabilities	2,714,432	3,167,348
Net assets Without donor restrictions		
Operating	1,668,789	1,478,654
Board-designated reserve	1,876,052	1,676,052
Board-designated for operations	150,000	175,000
Board-designated for future rent	838,000	838,000
Total without donor restrictions	4,532,841	4,167,706
With donor restrictions	3,529,591	4,273,659
Total net assets	8,062,432	8,441,365
Total liabilities and net assets	<u>\$ 10,776,864</u>	<u>\$11,608,713</u>

<u>4</u>

PHILANTHROPY NEW YORK, INC.

Statement of Activities Year Ended December 31, 2023

	Witho	out Donor Restric	ctions		
	O	Board-	T . 4 . 1	With Donor	T- (-)
Support and revenue	Operating	Designated	Total	Restrictions	Total
Membership dues and grants					
Received in current year	\$ 1,035,620	\$ 500,000	\$ 1,535,620	\$ 1,113,180	\$ 2,648,800
Released from restrictions	1,120,120	\$ 500,000	1,120,120	(1,120,120)	\$ 2,040,000
Total membership dues			1,120,120	<u>(1,120,120</u>)	
and grants	2,155,740	500,000	2,655,740	(6,940)	2,648,800
Grants and contributions	244,961	-	244,961	1,289,271	1,534,232
Program fees	11,650	-	11,650	-	11,650
Investment return, net	263,674	-	263,674	-	263,674
Management fees	98,009	-	98,009	-	98,009
Other	15,735	-	15,735	-	15,735
Net assets released from restrictions					
and designations	2,351,399	(325,000)	2,026,399	(2,026,399)	
Total support and revenue	5,141,168	175,000	5,316,168	(744,068)	4,572,100
Expenses					
Program services					
Member engagement and					
communications	1,122,902	-	1,122,902	-	1,122,902
Learning and programs	810,034	-	810,034	-	810,034
Public policy	434,742	-	434,742	-	434,742
Network building	536,295	-	536,295	-	536,295
Fiscal sponsorship	1,489,998		1,489,998		1,489,998
Total program services	4,393,971		4,393,971		4,393,971
Supporting services					
Management and general	783,332	-	783,332	-	783,332
Fundraising	89,665		89,665		89,665
Total supporting services	872,997		872,997		872,997
Total expenses	5,266,968		5,266,968		5,266,968
Increase (decrease) in net assets from operating activities	(125,800)	175,000	49,200	(744,068)	(694,868)
Non-operating activities Realized and unrealized gain on					
investments	315,935		315,935		315,935
Change in net assets	190,135	175,000	365,135	(744,068)	(378,933)
Net assets, beginning of year	1,478,654	2,689,052	4,167,706	4,273,659	8,441,365
Net assets, end of year	<u>\$ 1,668,789</u>	<u>\$ 2,864,052</u>	<u>\$ 4,532,841</u>	<u>\$ 3,529,591</u>	<u>\$ 8,062,432</u>

PHILANTHROPY NEW YORK, INC.

Statement of Activities Year Ended December 31, 2022

	With	out Donor Restric	ctions		
		Board-	T (1	With Donor	T (1
Sumport and novanna	Operating	Designated	Total	Restrictions	Total
Support and revenue					
Membership dues and grants	¢ 1 200 920	¢ 275.000	¢ 1575.900	¢ 1 120 120	¢ 2 (05 040
Received in current year Released from restrictions	\$ 1,300,820	\$ 275,000	\$ 1,575,820	\$ 1,120,120	\$ 2,695,940
Total membership dues	1,088,645		1,088,645	(1,088,645)	
and grants	2,389,465	275,000	2,664,465	31,475	2,695,940
Grants and contributions	41,110		41,110	1,116,397	1,157,507
Program fees	25,650	-	25,650		25,650
Investment return, net	164,223	-	164,223	_	164,223
Management fees	78,822	-	78,822	-	78,822
Other	12,900	-	12,900	-	12,900
Net assets released from restrictions	1,304,438	(175,000)	1,129,438	(1,129,438)	
Total support and revenue	4,016,608	100,000	4,116,608	18,434	4,135,042
Expenses					
Program services					
Member engagement and					
communications	1,056,397	-	1,056,397	-	1,056,397
Learning and programs	760,543	-	760,543	-	760,543
Public policy	362,882	-	362,882	-	362,882
Network building	508,537	-	508,537	-	508,537
Fiscal sponsorship	498,568		498,568		498,568
Total program services	3,186,927		3,186,927		3,186,927
Supporting services	722.227		722.227		722.227
Management and general	732,237	-	732,237	-	732,237
Fundraising	90,081		90,081		90,081
Total supporting services	822,318		822,318		822,318
Total expenses	4,009,245		4,009,245		4,009,245
Increase (decrease) in net					
assets from operating	7 2 (2	100.000	107.262	10 424	125 707
activities Non-operating activities	7,363	100,000	107,363	18,434	125,797
Realized and unrealized (loss) on					
investments	(799,971)		(799,971)		(799,971)
Change in net assets	(792,608)	100,000	(692,608)	18,434	(674,174)
Net assets, beginning of year	2,271,262	2,589,052	4,860,314	4,255,225	9,115,539
Net assets, end of year	<u>\$ 1,478,654</u>	<u>\$ 2,689,052</u>	<u>\$ 4,167,706</u>	<u>\$ 4,273,659</u>	<u>\$ 8,441,365</u>
•					

<u>6</u>

PHILANTHROPY NEW YORK, INC.

Statement of Cash Flows

		Year E Decem	
		2023	2022
Cash flows from operating activities			
Change in net assets	\$	(378,933)	\$ (674,174)
Adjustment to reconcile change in net assets to net cash			
provided by operating activities			
Depreciation and amortization		95,724	99,793
Amortization of ROU Assets – operating leases, net		97,807	456,454
Change in unrealized (appreciation) depreciation of			
investments		(315,935)	799,971
Change in operating assets and liabilities			
Decrease in membership dues, grants and			
other receivables		-	11,800
Decrease in prepaid expenses		4,956	63,296
Increase (decrease) in accounts payable and accrued			
expenses		25,467	(70,101)
Increase (decrease) in unearned dues and management			
fees		(2,751)	16,257
Change in operating lease payable		(475,632)	(400,551)
Net cash provided by (used in) operating activities		(949,297)	302,745
Cash flows from investing activities			
Purchases of property and equipment		(1,671)	(4,844)
Purchases of investments		(110,086)	(125,412)
Proceeds from sales of investments		99,523	319,327
Net cash provided by (used in) investing activities		(12,234)	189,071
Change in cash and cash equivalents		(961,531)	491,816
Cash and cash equivalents, beginning of year		4,399,523	3,907,707
Cash and cash equivalents, end of year	<u>\$</u>	3,437,992	<u>\$4,399,523</u>

PHILANTHROPY NEW YORK, INC.

Statement of Functional Expenses Year Ended December 31, 2023

	;		Prograi	Program Services			InS	Supporting Activities	ies		
	Member Engagement	Learning				Total	Management		Total		
	and and Communications Programs	and <u>Programs</u>	Public Policy	Network Building	Fiscal Sponsorship	Program Services	and General	Fundraising	Supporting Services	2023 Total	2022 Total
Personnel											
Salaries	\$ 530,310	\$ 379,976	\$ 226,681	\$ 252,171	\$ 53,964	\$1,443,102	\$ 373,210	\$ 28,787	\$ 401,997	\$1,845,099	\$1,730,969
Payroll taxes and employee benefits	188,397	136,425	64,964	90,950	19,489	500,225	129,929	19,489	149,418	649,643	556,853
Total personnel	718,707	516,401	291,645	343,121	73,453	1,943,327	503,139	48,276	551,415	2,494,742	2,287,822
Other											
Grants		,		1	500,000	500,000	,	,	,	500,000	I
Rent	114,632	83,701	42,262	53,900	11,810	306,305	80,113	11,549	91,662	397,967	381,755
Real estate taxes	26,737	19,361	9,220	12,907	2,766	70,991	18,439	2,766	21,205	92,196	74,699
Postage, mailing and messenger	72	52	25	35	1,393	1,577	50	L	57	1,634	74
Printing and copying	23	17	8	11	2	61	16	2	18	62	910
Dues and subscriptions	16,669	12,071	5,748	8,047	1,724	44,259	11,496	1,724	13,220	57,479	59,483
Equipment rental and repair	2,972	2,152	1,025	1,435	307	7,891	2,050	307	2,357	10,248	11,118
Office related	4,086	3,209	2,395	1,453	405	11,548	3,199	311	3,510	15,058	9,584
Accounting and legal	272	197	94	131	28	722	188	28	216	938	32,857
Auditing	4,524	3,276	1,560	2,184	468	12,012	3,120	468	3,588	15,600	15,250
Staff travel and professional development	12,851	9,306	4,431	6,204	6,205	38,997	8,863	1,329	10,192	49,189	56,044
Meeting facilities and related	9,673	7,004	3,335	4,670	211,902	236,584	6,671	1,001	7,672	244,256	14,799
Consulting	168,591	122,083	58,135	81,389	667,588	1,097,786	116,269	17,440	133,709	1,231,495	900,476
Telecommunications	7,438	5,386	2,565	3,591	769	19,749	5,130	769	5,899	25,648	23,092
Insurance	6,145	4,450	2,119	2,966	636	16,316	4,238	636	4,874	21,190	19,872
Other	1,750	1,267	603	849	181	4,650	1,207	178	1,385	6,035	12,938
Website and database					7,490	7,490		•		7,490	8,679
Depreciation and amortization	27,760	20,101	9,572	13,402	2,871	73,706	19,144	2,874	22,018	95,724	99,793
Total	S1,122,902	S 810,034	S 434,742	\$ 536,295	\$1,489,998	\$4,393,971	S 783,332	\$ 89,665	\$ 872,997	\$5,266,968	<u>\$4,009,245</u>

See notes to financial statements.

PHILANTHROPY NEW YORK, INC.

Statement of Functional Expenses Year Ended December 31, 2022

			Progra	Program Services			Sup	Supporting Activities	ies	
	Member Engagement	Learning				Total	Management		Total	
	and Communications	and ⁵ 5 Programs	Public Policy	Network Building	Fiscal Sponsorship	Program Services	and General	Fundraising	Supporting Services	Total
Personnel										
Salaries	\$ 508,802	\$ 364,008	\$ 174,056	\$ 244,180	\$ 51,905	\$1,342,951	\$ 354,584	\$ 33,434	\$ 388,018	\$1,730,969
Payroll taxes and employee benefits	161,487	116,939	55,686	77.959	16,706	428,777	111.370	16,706	128,076	556,853
Total personnel	670.289	480.947	229,742	322,139	68,611	1,771,728	465,954	50.140	516,094	2,287,822
Other										
Rent	110,709	80,168	38,176	53,446	11,452	293,951	76,351	11,453	87,804	381,755
Real estate taxes	21,662	15,687	7,470	10,458	2,241	57,518	14,940	2,241	17,181	74,699
Postage, mailing and messenger	22	16	7	10	7	57	15	7	17	74
Printing and copying	265	191	91	127	27	701	182	27	209	910
Dues and subscriptions	17,250	12,491	5,948	8,328	1,785	45,802	11,897	1,784	13,681	59,483
Equipment rental and repair	3,224	2,335	1,112	1,556	334	8,561	2,223	334	2,557	11,118
Office related	2,778	2,013	958	1,342	288	7,379	1,917	288	2,205	9,584
Accounting and legal	9,529	6,900	3,286	4,600	986	25,301	6,571	985	7,556	32,857
Auditing	4,422	3,203	1,525	2,135	458	11,743	3,050	457	3,507	15,250
Staff travel and professional development	16,253	11,769	5,604	7,846	1,682	43,154	11,209	1,681	12,890	56,044
Meeting facilities and related	4,292	3,108	1,480	2,072	443	11,395	2,960	444	3,404	14,799
Consulting	151,015	109,355	52,074	72,904	395,357	780,705	104,149	15,622	119,771	900,476
Telecommunications	6,697	4,849	2,309	3,233	693	17,781	4,618	693	5,311	23,092
Insurance	5,763	4,173	1,987	2,782	596	15,301	3,974	597	4,571	19,872
Other	3,287	2,381	1,134	1,588	1,940	10,330	2,268	340	2,608	12,938
Website and database					8,679	8,679			•	8,679
Depreciation and amortization	28,940	20,957	9.979	13,971	2,994	76,841	19,959	2,993	22,952	99,793
Total	\$1,056,397	S 760,543	S 362,882	\$ 508,537	\$ 498,568	\$3,186,927	\$ 732,237	S 90,081	S 822,318	<u>\$4,009,245</u>

See notes to financial statements.

<u>9</u>

PHILANTHROPY NEW YORK, INC.

Notes to Financial Statements December 31, 2023

Note 1 – Organization and significant accounting policies

Philanthropy New York, Inc. (the "Organization") is a not-for-profit organization incorporated under the laws of the State of New York. The Internal Revenue Service has determined that the Organization is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code (the "Code") and furthermore has been ruled not to be a private foundation under Section 509(a)(1) of the Code.

From 1979 to May of 2009, the Organization's name was New York Regional Association of Grantmakers, Inc. ("NYRAG"). The Organization is a membership organization of foundations, corporate giving programs and other philanthropies in the metropolitan region and beyond. The Organization supports the practice of effective philanthropy for the public good through educational activities, publications and communications. The Organization actively facilitates collaboration and information sharing and is a key provider of philanthropic knowledge in the region.

During 2023, the Organization continued in its role of fiscal sponsor for five collaborative programs in which some of its members are involved. The programs during 2023 were Chronicle of Philanthropy, ArtsCom, Olo Acupuncture, The NYC Small Business Collaborative Funders and William T. Grant Foundation. These programs added 1,244,271 to restricted and unrestricted grant revenue and 1,467,149 in expenses on the Organization's statement of activities. These programs are temporary in nature and require the support of an organization with a 501(c)(3) designation to carry out their fiscal functions. Because these programs are temporary in nature, they could create significant variances in the Organization's financial statements going forward.

The Organization reports gifts of cash and other assets as restricted support and as an addition to net assets with donor restrictions if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions.

Cash equivalents consist of highly liquid investments with original maturities of 90 days or less.

Investments are stated at fair value, which are based on publicly quoted market values with the resulting change in unrealized appreciation or depreciation included as a non-operating activity on the statement of activities. Realized gains and losses, interest and dividends and investment management fees are reported as investment return, net on the statement of activities.

The Organization deems all receivables to be collectible and accordingly, does not have an allowance for doubtful accounts. Such estimate is based on management's experience, the aging of the receivables, subsequent receipts and current economic conditions.

10

PHILANTHROPY NEW YORK, INC.

Notes to Financial Statements (continued) December 31, 2023

Note 1 – Organization and significant accounting policies (continued)

Accounting standards established a fair value hierarchy that prioritizes the inputs used to measure fair value into three broad levels. All of the Organization's investments are measured using Level 1 inputs, which are defined as quoted prices in active markets for identical assets or liabilities that the reporting entity has the ability to access at the measurement date.

Property and equipment are recorded at cost. The Organization capitalizes additions to property and equipment for items that have a useful life greater than one year and are in excess of a nominal amount.

Depreciation of furniture and equipment is being provided for by the straight-line method over the estimated useful lives of the related assets. Leasehold improvements are amortized over the lesser of the life of the lease or estimated useful life.

The Organization's financial instruments that are potentially exposed to concentrations of credit risk consist primarily of cash, cash equivalents and investments. The Organization places its cash and cash equivalents with what it believes to be quality financial institutions. At times, balances may exceed federally insured limits. The Organization has not experienced any losses in such accounts. The Organization's mutual fund investments are exposed to various risks such as market volatility, liquidity, interest rate and credit. Due to the level of uncertainty related to changes in these risks, it is reasonably possible that these risks could materially affect the fair value of the investments reported on the statement of financial position as of December 31, 2023. The Organization believes no significant concentration of credit risk exists with respect to its cash, cash equivalents and investments.

Membership support is recognized when an organization commits to join or continue the Organization membership, generally indicated by its dues payment. Membership dues are recognized as revenue over the applicable membership period. Membership dues receivable, if any, reported at their outstanding unpaid balances. The Organization estimates that, based upon historical bad debts, no allowance for doubtful amounts is needed.

The cost of providing the various programs and other activities has been summarized on a functional basis. Accordingly, certain costs have been allocated among the program services and supporting activities benefited. Natural expenses attributable to more than one functional expense category are allocated using a variety of cost allocation techniques primarily consisting of salary and wages, and time and effort reporting.

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires the use of estimates by management. Actual results could differ from these estimates.

The Organization has evaluated events and transactions for potential recognition or disclosure through March 25, 2024, which is the date the financial statements were available to be issued.

11

PHILANTHROPY NEW YORK, INC.

Notes to Financial Statements (continued) December 31, 2023

Note 2 – Liquidity and availability of financial assets

The following is a summary of the Organization's financial assets as of the statement of financial position date, reduced by amounts not available for general use because of internal and external restrictions.

	2023	2022
Cash and cash equivalents	\$ 3,437,992	\$ 4,399,523
Investments, at fair value	5,023,259	4,696,761
Total financial assets	8,461,251	9,096,284
Less: restricted financial assets*	6,393,643	6,962,711
Financial assets available to meet cash needs		
for general expenditures within one year	<u>\$ 2,067,608</u>	<u>\$ 2,133,573</u>

*Includes both board designations and donor restrictions.

<u>Note 3 – Membership</u>

As of December 31, 2023 and December 31, 2022, the Organization had 274 and 276 members, respectively.

Note 4 – Investments, at fair value

The Organization's investments, which are valued based on public market quotations, consist of the following as of December 31, 2023 and 2022:

	Fair V	Value
	2023	2022
Equity mutual funds	\$2,900,260	\$2,459,512
Bond mutual funds	700,870	641,073
Sub-total	3,601,130	3,100,585
Bond portfolio – Fund for 2025	1,422,129	1,596,176
Total	\$5,023,259	<u>\$4,696,761</u>

Investment return, net is composed of the following at December 31, 2023 and December 31, 2022:

	 2023	 2022
Interest and dividends	\$ 269,409	\$ 169,986
Investment fees	 (5,735)	 (5,763)
Total	\$ 263,674	\$ 164,223

12

PHILANTHROPY NEW YORK, INC.

Notes to Financial Statements (continued) December 31, 2023

Note 5 – Property and equipment, net

Property and equipment, at cost, net, consist of the following as of December 31, 2023 and 2022:

	2023	2022	Depreciation/ Amortization Period
Furniture and fixtures	\$ 883,952	\$ 882,281	3-10 years
Leasehold improvements	182,504	182,504	5-10 years
Total property and equipment	1,066,456	1,064,785	
Less accumulated depreciation			
and amortization	(924,694)	(828,970)	
Net property and equipment	<u>\$ 141,762</u>	<u>\$ 235,815</u>	

Note 6 – Board-designated

Board-designated reserves

In April 2009, the Board of Directors adopted a policy directing the Organization to maintain a reserve of net assets without donor restrictions that will provide cash flow security in the event of a temporary shortfall; accommodate unusual or unforeseen emergency cash requirements or temporarily seed projects in anticipation of grant or special supporting funds. This amount is equivalent to 6 months of operating expenses.

In the event that the Organization needs to use reserve funds, management will alert the Finance and Executive Committees prior to withdrawing funds from the reserve; inform these Committees of the basis of the need and proposed timeframe to replenish the reserve and request the approval of the Executive Committee for the amount and use of the reserve funds.

During 2023, the Board authorized a transfer of \$200,000 to the reserve fund, which was funded from membership dues and grants.

As of December 31, 2023 and December 31, 2022 the reserve is \$1,876,052 and \$1,676,052, respectively.

As of December 31, 2015, the board designated \$145,000 to be reserved for future rent payments. The Board has approved cumulative increases of \$693,000 since then and as of December 31, 2023, the Board designated fund for future rent totaled \$838,000.

In 2014, the Board of Directors designated \$50,000 of the operating surplus to be used for future operations. During 2023 and 2022, the board designated \$150,000 and \$175,000, respectively, from membership dues and grants to be used for future operations. Board-designated net assets for operations totaled \$150,000 at December 31, 2023. The Organization intends to utilize these board-designated net assets to support programs during 2024.

13

PHILANTHROPY NEW YORK, INC.

Notes to Financial Statements (continued) December 31, 2023

Note 7 – Net assets with donor restrictions

The transactions in the net assets with donor restrictions during the year ended December 31, 2023 were as follows:

Membership support Board Chair Recognition Gift Website Redesign Mayoral Transition	Balance at December 31, 2022 \$ 1,120,120 16,000 200,000 196,026	<u>Additions</u> \$ 1,113,180 - - 20,000	Net Assets Released from <u>Restrictions</u> \$ (1,120,120) - (125,000) (154,073)	Balance at December 31, 2023 \$ 1,113,180 16,000 75,000 61,953
Deutsche Bank (leading with Race Equity) Mayoral Transition Fund for 2025 Total	<u>1,486,034</u> <u>3,018,180</u>	25,000 	(280,177) (1,679,370)	25,000 <u>1,205,857</u> <u>2,496,990</u>
Fiscal Sponsor Projects New York Blacks in Philanthropy Network	915	-		915
Chronicle of Philanthropy	372,051	-	(372,051)	-
Olo Acupuncture NYC Small Business Funders	- 882,513	117,350 620,000	(113,750) (687,078)	3,600 815,435
ArtsCom		46,900	(46,306)	594
William T Grant Foundation Total Fiscal		460,021	(10,500)	212,057
Sponsor Projects	1,255,479	1,244,271	(1,467,149)	1,032,601
Total	<u>\$ 4,273,659</u>	<u>\$ 2,402,451</u>	<u>\$ (3,146,519</u>)	<u>\$ 3,529,591</u>

14

PHILANTHROPY NEW YORK, INC.

Notes to Financial Statements (continued) December 31, 2023

<u>Note 7 – Net assets with donor restrictions</u> (continued)

The transactions in the net assets with donor restrictions during the year ended December 31, 2022 were as follows:

$\begin{array}{c c c c c c c c c c c c c c c c c c c $				Net Assets	
$\begin{array}{c c c c c c c c c c c c c c c c c c c $		Balance at		Released	Balance at
$\begin{array}{c c c c c c c c c c c c c c c c c c c $		December 31,		from	December 31,
Membership support\$ 1,088,645\$ 1,120,120\$ (1,088,645)\$ 1,120,120General Operating Support70,000-(70,000)-Board Chair Recognition Gift16,00016,000E-Learning Project115,251-(115,251)-Website Redesign200,000200,000Mayoral Transition200,00065,000(68,974)196,026Fund for 20251,972,913-(486,879)1,486,034Total3,662,8091,185,120(1,829,749)3,018,180Fiscal Sponsor Projects915915New York Blacks in915915Olo Acupuncture113,750-(113,750)-NYC Small Business Funders409,500595,666(122,653)882,513ArtsCom42,155(42,155)-Total Fiscal592,4161,051,397(388,334)1,255,479		· · · · · · · · · · · · · · · · · · ·	Additions		· · · · · ·
General Operating Support70,000-(70,000)-Board Chair Recognition Gift16,00016,000E-Learning Project115,251-(115,251)-Website Redesign200,000200,000Mayoral Transition200,00065,000(68,974)196,026Fund for 20251,972,913-(486,879)1,486,034Total3,662,8091,185,120(1,829,749)3,018,180Fiscal Sponsor ProjectsNew York Blacks in915915Chronicle of Philanthropy68,251413,576(109,776)372,051Olo Acupuncture113,750-(113,750)-NYC Small Business Funders409,500595,666(122,653)882,513ArtsCom-42,155(42,155)-Total Fiscal-42,155(42,155)-Sponsor Projects592,4161,051,397(388,334)1,255,479					
Board Chair Recognition Gift $16,000$ $16,000$ E-Learning Project $115,251$ - $(115,251)$ -Website Redesign $200,000$ $200,000$ Mayoral Transition $200,000$ $65,000$ $(68,974)$ $196,026$ Fund for 2025 $1,972,913$ - $(486,879)$ $1,486,034$ Total $3,662,809$ $1,185,120$ $(1,829,749)$ $3,018,180$ Fiscal Sponsor Projects $New York Blacks in$ 915915Chronicle of Philanthropy $68,251$ $413,576$ $(109,776)$ $372,051$ Olo Acupuncture $113,750$ - $(113,750)$ -NYC Small Business Funders $409,500$ $595,666$ $(122,653)$ $882,513$ ArtsCom- $42,155$ $(42,155)$ -Total Fiscal- $42,155$ $(42,155)$ -Sponsor Projects $592,416$ $1.051,397$ $(388,334)$ $1.255,479$	Membership support	\$ 1,088,645	\$ 1,120,120	\$ (1,088,645)	\$ 1,120,120
E-Learning Project $115,251$ - $(115,251)$ -Website Redesign $200,000$ $200,000$ Mayoral Transition $200,000$ $65,000$ $(68,974)$ $196,026$ Fund for 2025 $1,972,913$ - $(486,879)$ $1,486,034$ Total $3,662,809$ $1,185,120$ $(1,829,749)$ $3,018,180$ Fiscal Sponsor Projects $(113,750)$ $(113,750)$ New York Blacks in915915Chronicle of Philanthropy $68,251$ $413,576$ $(109,776)$ $372,051$ Olo Acupuncture $113,750$ - $(113,750)$ -NYC Small Business Funders $409,500$ $595,666$ $(122,653)$ $882,513$ ArtsCom- $42,155$ $(42,155)$ -Total Fiscal- $592,416$ $1,051,397$ $(388,334)$ $1,255,479$	General Operating Support	70,000	-	(70,000)	-
Website Redesign $200,000$ $200,000$ Mayoral Transition $200,000$ $65,000$ $(68,974)$ $196,026$ Fund for 2025 $1,972,913$ - $(486,879)$ $1,486,034$ Total $3,662,809$ $1,185,120$ $(1,829,749)$ $3,018,180$ Fiscal Sponsor Projects $(1,829,749)$ $3,018,180$ Fiscal Sponsor Projects 915 915 Chronicle of Philanthropy $68,251$ $413,576$ $(109,776)$ $372,051$ Olo Acupuncture $113,750$ - $(113,750)$ -NYC Small Business Funders $409,500$ $595,666$ $(122,653)$ $882,513$ ArtsCom- $42,155$ $(42,155)$ -Total Fiscal- $592,416$ $1,051,397$ $(388,334)$ $1,255,479$	Board Chair Recognition Gift	16,000	-	-	16,000
Mayoral Transition $200,000$ $65,000$ $(68,974)$ $196,026$ Fund for 2025 $1,972,913$ - $(486,879)$ $1,486,034$ Total $3,662,809$ $1,185,120$ $(1,829,749)$ $3,018,180$ Fiscal Sponsor ProjectsNew York Blacks inPhilanthropy Network 915 Olo Acupuncture $113,750$ - 915 Olo Acupuncture $113,750$ - $(113,750)$ -NYC Small Business Funders $409,500$ $595,666$ $(122,653)$ $882,513$ ArtsCom- $42,155$ $(42,155)$ -Total Fiscal- $592,416$ $1,051,397$ $(388,334)$ $1,255,479$	E-Learning Project	115,251	-	(115,251)	-
Mayoral Transition $200,000$ $65,000$ $(68,974)$ $196,026$ Fund for 2025 $1,972,913$ - $(486,879)$ $1,486,034$ Total $3,662,809$ $1,185,120$ $(1,829,749)$ $3,018,180$ Fiscal Sponsor ProjectsNew York Blacks inPhilanthropy Network 915 Olo Acupuncture $113,750$ - 915 Olo Acupuncture $113,750$ - $(113,750)$ -NYC Small Business Funders $409,500$ $595,666$ $(122,653)$ $882,513$ ArtsCom- $42,155$ $(42,155)$ -Total Fiscal- $592,416$ $1,051,397$ $(388,334)$ $1,255,479$	Website Redesign	200,000	-	-	200,000
Total $3,662,809$ $1,185,120$ $(1,829,749)$ $3,018,180$ Fiscal Sponsor Projects New York Blacks in Philanthropy Network915915Chronicle of Philanthropy $68,251$ $413,576$ $(109,776)$ $372,051$ Olo Acupuncture113,750- $(113,750)$ -NYC Small Business Funders $409,500$ $595,666$ $(122,653)$ $882,513$ ArtsCom- $42,155$ $(42,155)$ -Total Fiscal- $592,416$ $1,051,397$ $(388,334)$ $1,255,479$		200,000	65,000	(68,974)	196,026
Total 3,662,809 1,185,120 (1,829,749) 3,018,180 Fiscal Sponsor Projects New York Blacks in 915 - 915 Chronicle of Philanthropy 68,251 413,576 (109,776) 372,051 Olo Acupuncture 113,750 - (113,750) - NYC Small Business Funders 409,500 595,666 (122,653) 882,513 ArtsCom - 42,155 (42,155) - Total Fiscal - 592,416 1,051,397 (388,334) 1,255,479	Fund for 2025	1,972,913	-	(486,879)	1,486,034
New York Blacks in 915 - 915 Philanthropy Network 915 - 915 Chronicle of Philanthropy 68,251 413,576 (109,776) 372,051 Olo Acupuncture 113,750 - (113,750) - NYC Small Business Funders 409,500 595,666 (122,653) 882,513 ArtsCom - 42,155 (42,155) - Total Fiscal - 592,416 1,051,397 (388,334) 1,255,479	Total		1,185,120		
New York Blacks in 915 - 915 Philanthropy Network 915 - 915 Chronicle of Philanthropy 68,251 413,576 (109,776) 372,051 Olo Acupuncture 113,750 - (113,750) - NYC Small Business Funders 409,500 595,666 (122,653) 882,513 ArtsCom - 42,155 (42,155) - Total Fiscal - 592,416 1,051,397 (388,334) 1,255,479	Fiscal Sponsor Projects				
Chronicle of Philanthropy 68,251 413,576 (109,776) 372,051 Olo Acupuncture 113,750 - (113,750) - NYC Small Business Funders 409,500 595,666 (122,653) 882,513 ArtsCom - 42,155 (42,155) - Total Fiscal - 592,416 1,051,397 (388,334) 1,255,479	1 5				
Chronicle of Philanthropy 68,251 413,576 (109,776) 372,051 Olo Acupuncture 113,750 - (113,750) - NYC Small Business Funders 409,500 595,666 (122,653) 882,513 ArtsCom - 42,155 (42,155) - Total Fiscal - 592,416 1,051,397 (388,334) 1,255,479	Philanthropy Network	915	-	-	915
Olo Acupuncture 113,750 - (113,750) - NYC Small Business Funders 409,500 595,666 (122,653) 882,513 ArtsCom - 42,155 (42,155) - Total Fiscal - 592,416 1,051,397 (388,334) 1,255,479		68,251	413,576	(109,776)	372,051
NYC Small Business Funders 409,500 595,666 (122,653) 882,513 ArtsCom - 42,155 (42,155) - Total Fiscal - 592,416 1,051,397 (388,334) 1,255,479		,	-		-
ArtsCom - 42,155 (42,155) - Total Fiscal Sponsor Projects 592,416 1,051,397 (388,334) 1,255,479			595,666		882,513
Total Fiscal 592,416 1,051,397 (388,334) 1,255,479	ArtsCom	-	,		-
	Total Fiscal		<u> </u>		
	Sponsor Projects	592,416	1,051,397	(388,334)	1,255,479

Note 8 – Retirement plan

The Organization maintains a qualified defined contribution 403(b) retirement plan providing annuity retirement coverage for all eligible employees. Employer contributions total up to 13% of each participant's annual compensation for employees who have been with the Organization for more than one year. Employer contributions during the years ended December 31, 2023 and December 31, 2022 amounted to \$211,976 and \$170,065, respectively.

Note 9 – Commitments

1500 Broadway

During September 2014, the Organization entered into a ten-year five-month lease agreement for office space at 1500 Broadway, which commenced June 22, 2015. The Organization was required to provide a letter of credit as security equal to 6 months' rent which is included in the Statement of Financial Position as restricted cash. The lease provides for additional payments for real estate taxes and operating expenses. In addition to these minimum obligations, this lease includes a significant real estate tax burden. In 2023, real estate tax increased the Organization's premises cost by \$92,195.

15

PHILANTHROPY NEW YORK, INC.

Notes to Financial Statements (continued) December 31, 2023

Note 9 – Commitments (continued)

1500 Broadway (sublease)

As of June 4, 2019, the Organization entered into a sublease agreement for the premises at 1500 Broadway for the period of July 19, 2019 to October 31, 2025. This agreement was undertaken by the Organization to reduce or eliminate the Organization's liability under the 1500 Broadway lease and cap the real estate tax burden at its current level.

320 East 43rd Street

During August 2018, the Organization entered into a ten-year lease agreement with The Ford Foundation for new office space at 320 East 43rd Street. The lease commencement date was January 11, 2019. During 2021, the Organization entered into the First Amendment to Lease (the "Amendment") with The Ford Foundation, whereby the Organization was granted an abatement of the Fixed Rent commencing on January 1, 2021 and ending on December 31, 2021. During the term of the Amendment, the Organization was not obligated to pay any Fixed Rent. The Organization remained obligated to continue payment of all additional rent, and any other charges payable by the Organization under the lease.

The Foundation agreed to reduce or eliminate Philanthropy New York's current liability under the 1500 Broadway lease by adjusting the rent obligation to the 320 East 43rd Street lease.

The following table reflects the future minimum payments due under the lease agreements, net of the sublease, as of December 31, 2023:

Year Ending December 31	Total
2024	\$ 495,155
2025	505,058
2026	515,159
2027	525,462
2028	535,971
2029	14,479
Total	2,591,284
Less: present value discount	170,927
Operating lease	
payable, net	<u>\$ 2,420,357</u>